

Annual Vendor & Contractor Seminar

A Guide on How to Do Business with TSC!

September 1, 2022





- **1. Welcome:** *Dr. Jesus Roberto Rodriguez, President*
- **2.** Introduction: Ms. Patricia G. Saldivar, Director of Purchasing
- 3. How to do Business with TSC: Mr. Raul Garza De La Garza, Purchasing Specialist
- **4. Vendor Registration:** *Ms. Nilda Mora, Purchasing Specialist*
- 5. Terms and Conditions while working on Campus Premises: Ms. Martha Casanova, Coordinator of Records and Contract Management
- 6. Campus Safety and Security Protocols: Mr. Benjamin Gabbert, Coordinator of Safety and Security
- 7. Q&A Session



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Campus Location





Tandy Building Second Floor Room 266



80 Fort Brown Brownsville, Texas



Goods and Services Commonly Purchased

- Advertising Services
- Auditing Services
- Architectural/Engineering Services
- Books
- Catering Services
- Cleaning Supplies
- Computer Equipment and Software
- Construction Services
- Consulting Services
- Custodial Services
- Electrical Services and Supplies
- Equipment Rental and Leases
- Furniture
- HVAC Supplies

- Insurance Services
- Lab Supplies
- Lawn Maintenance Services
- Medical Supplies
- Office Supplies
- Pest Control Services
- Plumbing Services
- Printing Services
- Promotional Items
- Remediation Services
- Safety Supplies
- Security Services
- Signage
- Telecommunication Services



Upcoming Public Solicitations

- 1. Delinquent Tax Collection Services
- 2. Interior and Exterior Painting of the Raul J. Guerra Early Childhood Studies Center
- 3. Laser Welding System
- 4. Audio Visual Upgrades for Auditoriums and Conference Rooms
- 5. Commercial Printing and Postal Services
- 6. Campus Building Repairs and Minor Renovation
- 7. Online Tutoring Services
- 8. Campus Mail Services
- 9. Campus Pest Control Services
- 10. Preventive Maintenance Services for Campus Thermal Plants
- 11. Telecommunication Services

The Fiscal Year initiates September 1st through August 31st



How to do Business with TSC



Initiation of Purchase Request

Purchasing Cycle

- 1. A need for a good or service is identified by a College department representative.
- 2. A competitive process is conducted depending on level of purchase.
- 3. An internal Purchase Requisition (PR) is submitted.
- 4. Internal approvals are received.
- 5. Purchasing department issues Purchase Order (PO) to vendor.
- 6. Goods and services are provided/rendered by vendor.
- 7. Vendor sends invoice to Accounts Payable (A/P) and College representative.
- 8. Payment is processed to vendor upon provision of goods or completion of services.



Level of Purchase

Level of Purchase	Purchase Amount	Competitive Requirements	Who request quotes or proposals?
Level III*	\$25,000 or More	Formal Public Solicitation (Bid & RFP Opportunities)	TSC Purchasing Department
Level II	\$5,000 but less than \$25,000	Three vendor quotes required	TSC Departments
Level I	Less than \$5,000	Non competitive. Only one vendor quote is required	TSC Departments

^{*}Subject to TSC Board of Trustees approval.

All interested vendors must register in the TSC/Bonfire vendor list to participate in solicitations.



Non-Competitive Purchases

- 1. Purchases under the value of \$5,000
- 2. Sole Source Purchases
- 3. Emergency Purchases
- 4. Purchases previously solicited through an approved TSC <u>Purchasing Cooperative</u> <u>Program.</u>



Purchasing Cooperative Programs

Purchasing Cooperative Programs

In addition to Bids/RFPs for goods and services solicited, TSC uses the following cooperative contracts to satisfy competitive solicitation requirements. Below are some of the approved cooperatives that the College utilizes:

- Allied States
- BuyBoard
- Choice Partners
- GoodBuy
- OMNIA Partners
- <u>TCPN</u> (The Cooperative Purchasing Network)
- TIPS/TAPS (The Interlocal Purchasing System)
- US Communities

State Programs

- . DIR (Texas Department of Information Resources)
- TPASS (Texas Procurement and Support Services)
- State of Texas Travel Rates

Federal Programs

General Service Administration



TSC Public Business Solicitations

How can my business be aware of Bid/RFP opportunities at TSC?

- 1. TSC notifies vendors registered in the TSC/Bonfire Vendor list and State of Texas Centralized Master Bidders (CMBL) list.
- 2. TSC publishes formal public solicitations in the official TSC facebook page. Please give us a like in the following page: https://www.facebook.com/tscscorpions

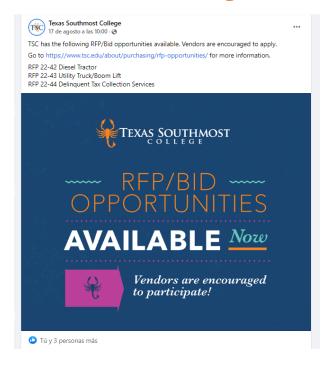


- 3. TSC publishes formal public solicitations in the Purchasing website through the new procurement portal: https://tsc.bonfirehub.com/portal/?tab=login
- 4. TSC publishes public business solicitations in local newspapers: The Brownsville Herald and Valley Morning Star.

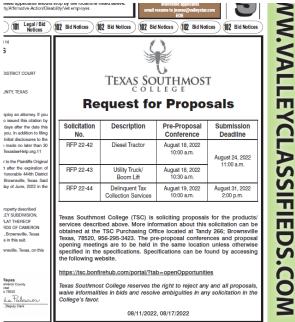


TSC Formal Public Solicitations

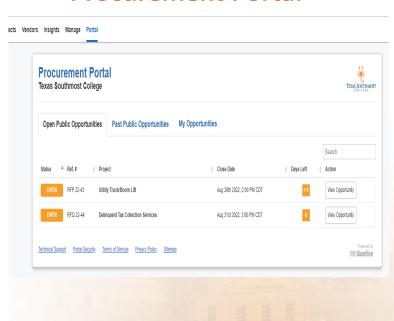
TSC Facebook Page



Newspaper Advertisements



TSC/Bonfire Procurement Portal





How can my business become an awarded vendor for TSC?

- 1. Must be able to provide the required goods and/or services to meet TSC needs.
- 2. Must demonstrate best option based on price and qualifications.
- 3. Must comply with all federal, State of Texas, local laws and regulations as applicable.
- 4. Must comply with standard TSC terms and conditions.
 - Register as a vendor.
 - Provide W9 form.
 - Provide insurance coverage for personnel (construction services).
 - Provide notice of non-conflict of interest.
 - Provide notice of felony/criminal conviction if any.
 - Prepare and deliver invoices after acceptance of goods and/or completion of services. TSC tenders payment within 30 days upon receipt of invoice.



Vendor Registration



Vendor Registration

On November 2021, TSC partnered with **Bonfire Interactive** to create a new procurement portal to allow vendors to receive notifications of formal public solicitation opportunities and submit quotes and proposals digitally. By creating an account, vendors are to perform the following tasks:

- Register in TSC vendor list.
- Receive notifications of quote requests from different College departments.
- View and participate in public solicitation opportunities.
- Submit proposals in electronic format.
- View past public solicitations and awards.
- Set up vendor profile in TSC's financial management system to receive purchase orders.

Vendors can register here: <u>Vendor Registration - TSC</u>



Vendor Registration



Step OneRegister in Bonfire

Complete vendor registration in the college e-sourcing procurement portal (Bonfire) by accessing the following link:

Vendor Registration - TSC

Upload required documents listed below. These documents can be found in Bonfire and in the Purchasing website under vendor registration:

- Conflict of Interest Questionnaire
- **Felony Conviction Notification**
- $\star \text{Proof}$ of insurance is required for building repairs, plumbing, electrical, HVAC, and other construction related projects.

Upon saving your information, Bonfire will email a link to validate registration. Please click to confirm.

This will allow your company to receive invitations to participate in RFP/bid opportunities by submitting proposals and quotes in electronic format.

For assistance with vendor registration: Call the TSC Purchasing and Contract Services Department at 956-295-3423 or email purchasing@tsc.edu

For in-person assistance with vendor registration: Visit the TSC Purchasing and Contract Services Department at Tandy Building, Second Floor, Room 267.

Step Two Submit W-9 form

Fill and sign W-9 form and submit by email to vendordocs@tsc.edu

The subject of the email must include the vendor name or company owner name and must match vendor profile information submitted in Bonfire.



Step Three

Confirm Registration

If you are contacted by a TSC representative to notify you of a purchase/contract, please confirm with this representative that both steps one and two of the vendor registration are completed.

In doing so, the TSC representative will request Purchasing and Contract Services department to set up your vendor profile in the TSC's financial management system (Ellucian Colleague). This will allow your company to receive an official purchase order from the college and subsequent payment.



Terms and Conditions while working on Campus Premises



Campus Safety and Security Protocols



Thank you!

Q&A Session